

19.1.2 - Caring about the other

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[19.1 - Becoming more socially comfortable](#)

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Summary

Charisma is based on making the other feel validated or improved, so **intend to discover** what makes the other individual (interesting), and **show it**, to achieve this.

To have charisma, the interlocutor wants to feel validated or improved by your conversation.

Be genuinely interested

Everybody is an individual. No two people on this Earth have the same nature, experience and context.

Intend to discover what it is that makes the other individual and interesting, be genuinely interested.

Show your interest

Actively listen and **ask intelligent questions**, **take the conversation where the other wants**, in order to show them that you are interested and feel validated by your presence.